



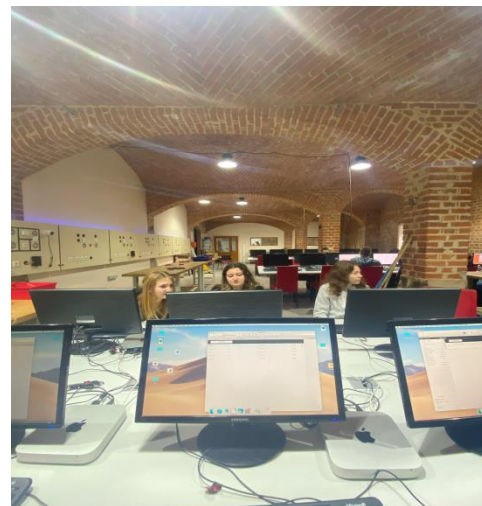
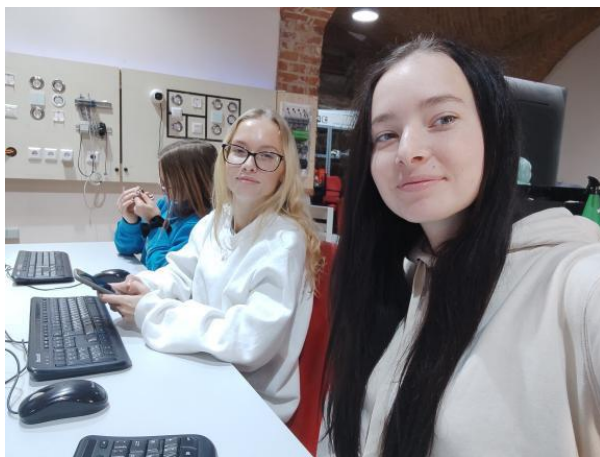
Spolufinancovaný
Európskou úniou

Erasmus project

ZOJA BUČENCOVÁ

Pondelok 30.10

Pondelok sme sa zoznamovali a rozprávali sme sa čo chceme robiť keď dokončíme školu, či chceme ísť na vysokú a aké povolanie. Rozprávali sme sa o hard a soft skills. Učiteľ na praxi nás aj oboznámil čo budeme robiť a čo by sme sa mali za tie dva týždne naučiť.



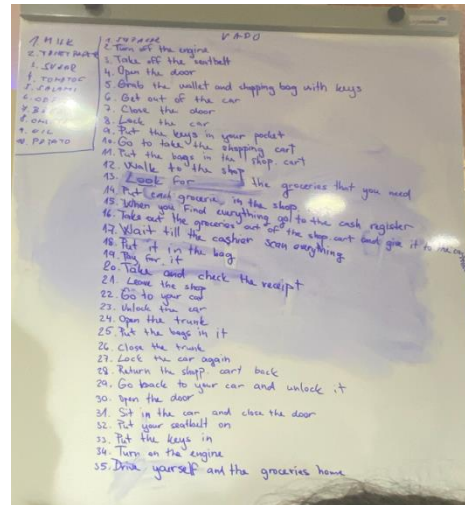
Utorok 31.10

Utorok sme mali voľný deň, keďže v Nemecku mali prázdniny a mali sme prehliadku mesta Lipsko, kde sme mohli vidieť historické pamiatky, sprievodkyňa nám ukázala celé mesto a neskôr sme mali rozchod.



Streda 1.11

Stredu sme robili menší tímoví biznis plán pekárne a na tabuľu sme písali koľko zamestnancov potrebujeme do skladu na administratívu, produkciu a v obchode, ďalej sme písali ich platy, ako dlho budú robiť a písali sme aj aký veľký bude nájom našej pekárne .



Štvrtek 2.11

Štvrtek sme robili každý svoj biznis plán v Libre Office, kde sme písali čo budeme predávať, počet zamestnancov, ako bude náš obchod fungovať, profit, marketingový plán, technický plán, finančný plán, risky a zisky. Všetko potrebné preto, aby sme si mohli otvoriť obchod.

Summary Business plan

1. Summary
The company is small company. We will sell jeans for all ages. We need to do 100 jeans and one pair of jeans cost 22,00 euros.

2. General characteristics of the company

- company name: *Jean shop*
- Owner company: *Zoja Bucencova*
- location: *Bratislava, Aupark*

3. Strategic analysis

strengths

- x little competition
- x good choice of location
- x good prices

weaknesses

- x small experience of running a store.
- x one store facility

4. Employment plan

We need:

- 2 cashier
- 1 administration person
- 2 production people
- 1 storage person
- 1 Manager

5. How the store will function.
The store will be open from Monday to Friday 11.00 to 19.00.

6. Remuneration.

➤ **Administration person**
He or she will work from 12.00 to 19.00.
61 euros per the day.
8 euros per the hour.
1300 euros per the month.
netto=912

➤ **Production people**
They will work from 6.00 to 12.00.
9 euros per hour.
59 euros per the day.
2500 euros per the month.
netto=1753

➤ **Cashiers**
They will work from 11.00 to 19.00.
7 euros per the hour.
59 euros per the day.
2400 euros per the month.
netto=1683

➤ **Storage person**
He or she will work from 10.00 to 18.00.
1100 euros per the month.
netto=771

➤ **Manager**
1850 per the month.
netto=1297

Total=6416 euros

PROFIT

$100 * 22 = 2200$ for a day
 $2200 * 21 = 46200 - 10360 = 35840$.

7. Marketing plan
Our business will operate on the clothes shop. We will produce and sell jeans for everyone.

8. Technical plan
If I want to open it I have to earn some money from full time job.

9. Financial plan.
Rent will be 640 euros for a month
total payment for the employees is 6416
ingredients(button-1.50, denim- 19,threads-40)
Total is

Portfolio

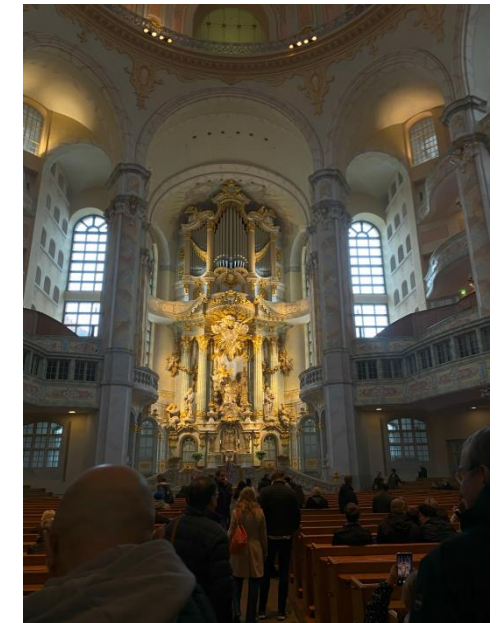
25black jeans=30 euros 3 eur 403+423+594+252+328
20ripped jeans=21 euros
29blue jeans=19 euros
11baggy jeans=24euros
15skinny jeans=25 euros 3+ 285+40

10. Equipment
Equipment: shelves, cabinets, cash registers, terminal, shopping carts. We will pay 7,000 euros for all the equipment

11. Analysis of chances of success and risk
Analysis of chances of success. Everyone goes to the store to buy food and there is little competition next to our store.
Risk:
At any time, a new store may be created which will be a competition, few people will use our services.

Piatok 3.11

Piatok sme šli ráno o 9 do Drážďan kde sme mali prehliadku mesta so sprievodcom a potom sme mali rozchod vo veľkom obchodnom centre.



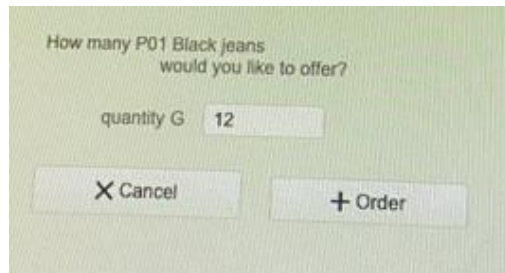
Sobota 4.11 a nedeľa 5.11

Sobotu ráno nás vyzdvihol autobus do Berlína, kde sme šli aj s Maďarmi a Talianmi. Keď sme si odložili veci, sprievodkyne nás zobrali na prehliadku mesta a mohli sme vidieť fakt pekne veci. Večer sme mali rozchod a prespali sme na hoteli. Nedeľu sme tiež mali prehliadku kde sme prešli vyše 12km a večer sme šli naspäť autobusom domov.



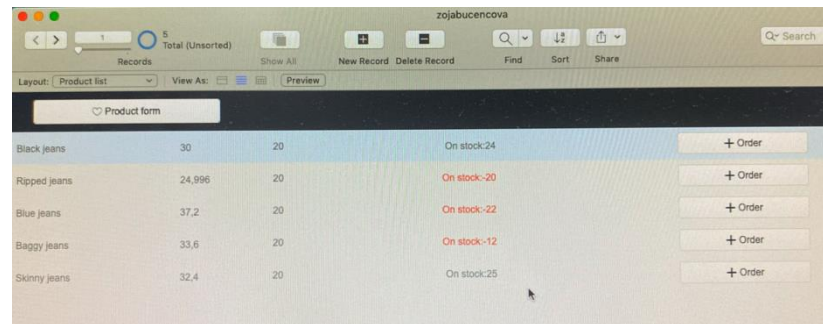
Pondelok 6.11

Pondelok sme programovali v novom programe File Maker, kde sme písali cenník a robili sme katalóg a dokumenty. Robili sme aj vlastné logá našej firmy.



How many P01 Black jeans
would you like to offer?

quantity G 12



zobjabucencova

Records Total (Unsorted) 5

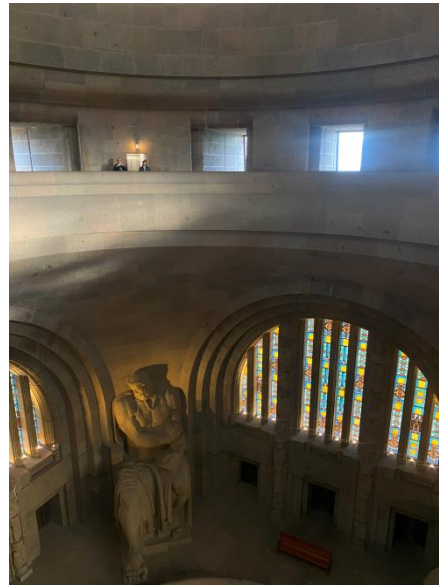
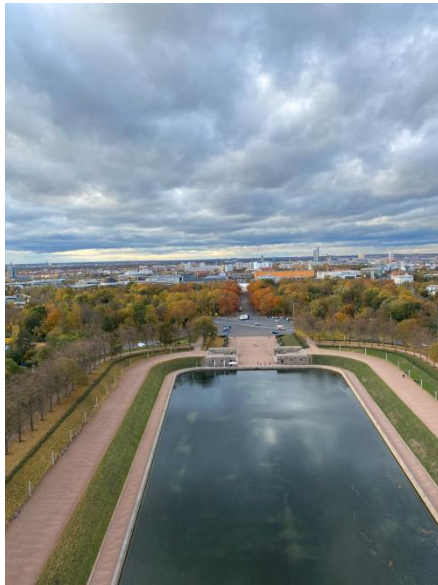
Layout: Product list View As: Preview

| Product form | | | | |
|--------------|--------|----|-------------|--|
| Black jeans | 30 | 20 | On stock-24 | <input type="button" value="+ Order"/> |
| Ripped jeans | 24,99€ | 20 | On stock-20 | <input type="button" value="+ Order"/> |
| Blue jeans | 37,2 | 20 | On stock-22 | <input type="button" value="+ Order"/> |
| Baggy jeans | 33,6 | 20 | On stock-12 | <input type="button" value="+ Order"/> |
| Skinny jeans | 32,4 | 20 | On stock-25 | <input type="button" value="+ Order"/> |



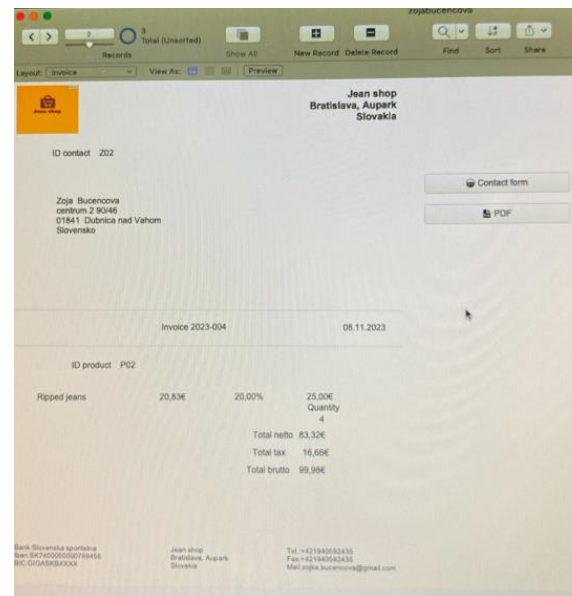
Utorok 7.11

Utorok sme robili to isté ako pondelok s tým, že sme sa učili do 12, pretože sme šli do Lipska na prehliadku Monument to the Battle of Nations.



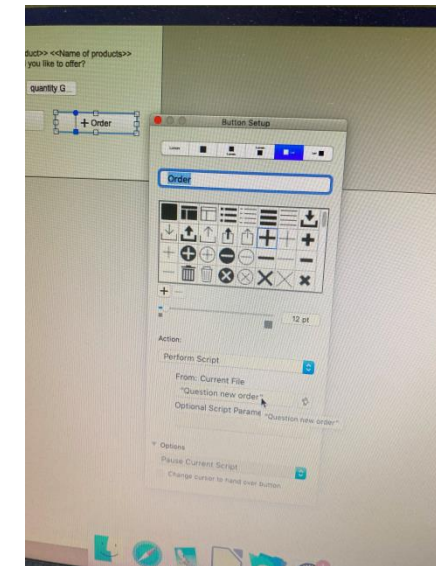
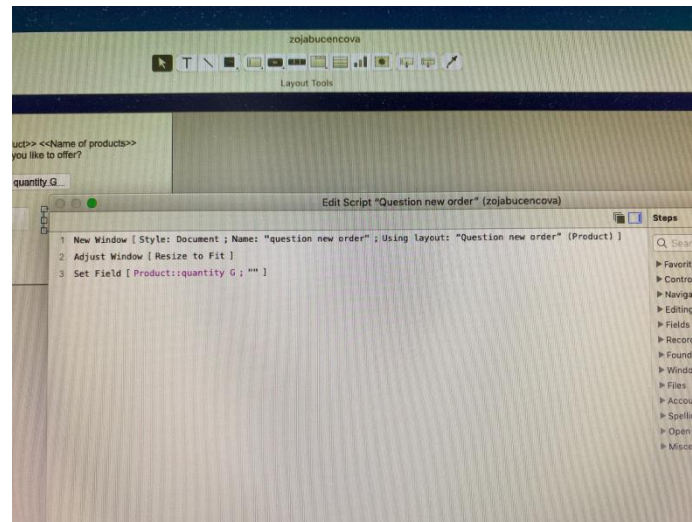
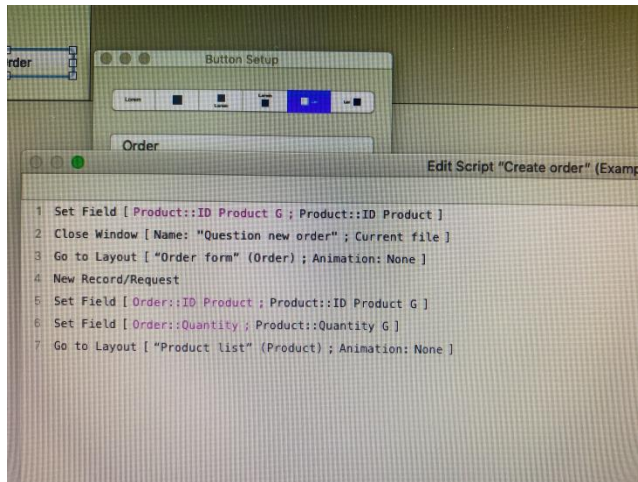
Streda 8.11

Stredu sme vylepšovali náš dokument v programe File Maker a pridali sme ponuku a faktúru .



Štvrtek 9.11

Štvrtek sme znova vylepšovali náš dokument s tým, že sme pridali jednotlivé scripty.



Piatok

Piatok sme dokončili náš projekt a mohli sme si posilať hotové faktúry a ponuky navzájom na E-mail dostali certifikáty o úspešnom dokončení projektu.

The image shows two screenshots of an email exchange. The left screenshot is an offer, and the right screenshot is an invoice. Both documents are from 'Jean shop Bratislava, Aupark Slovakia' and are addressed to 'Zoja Bucencova'.

Offer 2023-054 (10.11.2023)

Dear Zoja Bucencova

We would like to offer you our new product: Baggy jeans

Please check your adress if still actual: Centrum 2 9046, 01841 Dubnica nad Vahom, Slovakia

If no adress listed, please let us know.

Invoice 2023-083 (10.11.2023)

| P03 | | | | |
|------------|--------|--------|--------------|---------|
| Blue jeans | 31,00€ | 20,00% | 37,20€ | |
| 23 | | | | |
| | | | Total netto | 713,00€ |
| | | | Total tax | 142,60% |
| | | | Total brutto | 855,60€ |

Bank Slovenska sporitelna
iban:SK740000000789456
BIC:GIGASKBXXXX

Jean shop Bratislava, Aupark Slovakia

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Fax: +421940592435
Mail:zoja.bucencova@gmail.com

